About us

Financial Services Ireland (FSI) is the lbec sector representing the full suite of financial services companies in Ireland. Our 155 members are involved in banking, insurance, fund administration, investment management, corporate treasury, international financial services, aircraft leasing, securitisation and fintech.

Established in 1984, FSI supports the development of the financial services industry both at domestic and international levels. We bring together multiple financial services sectors and channel industry issues through FSI's and Ibec's powerful advocacy voice. Our network is structured around core working groups, member forums, networking events and initiatives, which are the primary enablers of our strategy.

FSI Board

Policy Areas

FSI Forums

& Skills

lbec Groups

Diversity

Forum

Labour Market

& Skills Council

Brexit & FSI/ City of London Dialogue

Regulatory engagement (CBI & European

institutions)

National political engagement

Sustainable Finance

Ireland for Finance

FSI Regulatory & EU Affairs Forum

International

Life Insurance CEO & **Technical Forums**

supports

Financial Services **HR Forum**

Aircraft Leasing Ireland

Networking events

Talent

IFS Skillnet

IFS **Apprenticeships**

> **Employer** Relations

Digital **Economy Policy** Committee

European Affairs & Trade Policy Committee

Economic & Taxation Committee

Corporate Affairs Council

Ibec Regional Councils

Al Forum

Ireland's financial services sector at a glance

The domestic and international financial services sector employs

105,000+00000 people



Ireland is the 4th largest exporter of **Financial Services** in the EU



Ireland services over

of assets under administration



Ireland is a recognised global fintech hub

of the **top 15**

insurance companies : have a presence in Ireland

of the top 20 are based

global banks

of the **top 15**

. global aviation lessors are located here



Over 60%



Financial Services Ireland 84/86 Lower Baggot Street Dublin 2 T: + 353 1 605 1500

E: info@fsi.ie W: www.fsi.ie



Ireland: Financial services powerhouse for now and the future



Our objective: Ireland will be a top 20 global financial centre by 2025

Our goals:

Ireland is the global centre for technology and financial services integration, innovation and leadership

FSI will work to promote:

- + The development of strategic relationships between global decision-makers of financial services and technology organisations based in Ireland
- + Collaboration between financial services companies and start-up/scaling technology companies
- + Continuous investment in R&D and innovation, supporting the conglomeration of technology and financial services
- + Harnessing the expertise of our state agencies and technology centres
- + Private and public sector support for the development of new fintech products and services for customers and clients

Ireland is the strongest business environment and best location to tackle future challenges for the sector

FSI will work to promote:

- + The maintenance of robust, independent, transparent and highly reputable regulatory institutions, structures and systems
- + The development of skills in relevant, cutting-edge technology fields such as fintech, machine learning, artificial intelligence, distributed ledger technology, data analytics and cyber security
- + The cultivation of talent and skills to tackle the emerging and future challenges the industry will face
- + Tax initiatives, cost competitiveness and supports for businesses
- + A stable environment where businesses have global reach through a breadth of financial services clusters
- + Ireland's broad and deep engagement with **European and international institutions**

Ireland is the pre-eminent global location for diversity and culture

FSI will work to promote:

- + Ireland as a world leader in establishing gender balance in the financial services sector
- Activities within Ireland for Finance that support diversity and a positive culture across the sector
- + A diverse workforce and culture where talent can flourish in a vibrant financial services ecosystem
- + Leading public and private sector initiatives promoting diversity and positive culture



Ireland is a global leader for talent and skills in financial services companies

FSI will work to promote:

- Increasing the talent pipeline to meet industry's current and future needs
- Continuous training and upskilling, particularly through third level institutions and the IFS Skillnet
- + New avenues into the sector, such as the IFS Apprenticeship **Programme**
- Work permit and visa reform and, initiatives to attract mobile talent to/back to Ireland
- + Improving quality of life and associated infrastructure to attract and retain talent
- Ireland as the premier location for sourcing leaders focused on future challenges of the sector

Ireland is a world-class location for sustainable finance

FSI will work to promote:

- + Ireland at the vanguard of sustainable finance, including green bonds, ESG and socially responsible investing, sustainable infrastructural investments, climate finance and, performance bonds
- + Ireland as a location for world leading professionals and organisations in sustainable finance
- + Ireland's involvement in and support for groups like the International Network of Financial Centres for Sustainability
- + Sustainable finance actions within Ireland for Finance

Cecilia Ronan

Citi Ireland

CEO, Mediolanum CEO, Citibank Europe Plc International Funds Ltd & Citi Country Officer,



Furio Pietribiasi



Sinead Mahon Country Head - Ireland, Credit Suisse AG **Dublin Branch**



Eoin Lynam CEO, AXA Life Europe



Mary Campbell CCO Ireland, Head of Corporate Bank -Investment Bank & Capital Release Unit Operations EMEA, Deutsche Bank



Tadhg Young Country Head - Ireland, State Street International (Ireland) Ltd



Joe Duffy Senior Client Executive,



Fiona Flannery CEO, DEPFA Bank plc



Fiona Gallagher CEO, Wells Fargo Bank



Joe Heneghan CEO, Revolut Payments Ireland Ltd



Fiona McMahon Director of Compliance, Ulster Bank Ireland DAC



Barry O'Dwyer MD, BlackRock Investment Management Dublin



Declan Bolger CEO. Irish Life Group



David Swan COO. SMBC Aviation



Brian Daly